## Consolidated Financial Results for the Six Months Ended February 29, 2024 [Japanese GAAP]



April 12, 2024

Company name: West Holdings Corporation Stock exchange listing: Tokyo Stock Exchange

Code number: 1407

URL: https://www.west-gr.co.jp/

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Scheduled date of filing quarterly securities report: April 12, 2024

Scheduled date of commencing dividend payments: -

Availability of supplementary explanatory materials on quarterly financial results: None

Schedule of quarterly financial results briefing session: Not scheduled

(Amounts of less than one million yen are rounded down.)

# 1. Consolidated Financial Results for the Six Months Ended February 29, 2024 (September 1, 2023 – February 29, 2024)

(1) Consolidated Operating Results (Cumulative) (% indicates changes from the previous corresponding period.)

|                   | Net sales Op |        | Operating profit |        | Ordinary p  | orofit | Profit attribut<br>owners of p |        |
|-------------------|--------------|--------|------------------|--------|-------------|--------|--------------------------------|--------|
| Six months ended  | Million yen  | %      | Million yen      | %      | Million yen | %      | Million yen                    | %      |
| February 29, 2024 | 19,915       | 34.6   | 2,913            | 92.8   | 2,568       | 110.7  | 1,864                          | 77.1   |
| February 28, 2023 | 14,801       | (57.2) | 1,510            | (44.4) | 1,219       | (50.3) | 1,052                          | (37.6) |

Note: Comprehensive income: Six months ended February 29, 2024: \(\pm\)1,925 million [76.9%]

Six months ended February 28, 2023: ¥1,088 million [(36.1)%]

|                   | Basic earnings | Diluted earnings |
|-------------------|----------------|------------------|
|                   | per share      | per share        |
| Six months ended  | Yen            | Yen              |
| February 29, 2024 | 45.84          | _                |
| February 28, 2023 | 25.88          | _                |

Note: Diluted earnings per share has not been presented since there are no potential shares.

#### (2) Consolidated Financial Position

|                         | Total assets | Net assets  | Equity ratio |
|-------------------------|--------------|-------------|--------------|
|                         | Million yen  | Million yen | %            |
| As of February 29, 2024 | 123,602      | 31,104      | 25.2         |
| As of August 31, 2023   | 123,802      | 31,403      | 25.4         |

(Reference) Equity: As of February 29, 2024: \(\frac{1}{2}\)31,088 million
As of August 31, 2023: \(\frac{1}{2}\)31,387 million

#### 2. Dividends

|   | Annual dividends    |                     |                     |          |       |  |
|---|---------------------|---------------------|---------------------|----------|-------|--|
|   | 1st quarter-<br>end | 2nd quarter-<br>end | 3rd quarter-<br>end | Year-end | Total |  |
|   | Yen                 | Yen                 | Yen                 | Yen      | Yen   |  |
| Fiscal year ended<br>August 31, 2023                | _                   | 0.00                | _                   | 55.00    | 55.00 |  |
| Fiscal year ending<br>August 31, 2024               | _                   | 0.00                |                     |          |       |  |
| Fiscal year ending<br>August 31, 2024<br>(Forecast) |                     |                     | -                   | 55.00    | 55.00 |  |

Note: Revisions to the dividend forecast most recently announced: None

# 3. Consolidated Financial Results Forecast for the Fiscal Year Ending August 31, 2024 (September 1, 2023 – August 31, 2024)

(% indicates changes from the previous corresponding period.)

|           | Net sa             | les       | Operating          | g profit  | Ordinary profit    |           | Profit attrib     |           | Basic earnings per share |
|-----------|--------------------|-----------|--------------------|-----------|--------------------|-----------|-------------------|-----------|--------------------------|
| Full year | Million yen 64,655 | %<br>47.8 | Million yen 11,683 | %<br>37.5 | Million yen 10,983 | %<br>37.8 | Million yen 7,438 | %<br>23.6 | Yen<br>182.93            |

Note: Revisions to the financial results forecast most recently announced: None

#### \* Notes:

(1) Changes in significant subsidiaries during the period under review: None

(Changes in specified subsidiaries resulting in changes in scope of consolidation)

Newly included: – (Company name:)

Excluded: – (Company name:)

- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: None
  - 2) Changes in accounting policies other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Retrospective restatement: None
- (4) Total number of issued shares (common shares)
  - 1) Total number of issued shares at the end of the period (including treasury shares):

February 29, 2024: 46,027,488 shares August 31, 2023: 46,027,488 shares

2) Total number of treasury shares at the end of the period:

February 29, 2024: 5,367,653 shares August 31, 2023: 5,367,122 shares

3) Average number of shares during the period:

Six months ended February 29, 2024: 40,660,043 shares Six months ended February 28, 2023: 40,663,248 shares

\* These quarterly consolidated financial results are outside the scope of quarterly review by certified public accountants or an audit firm.

## \* Explanation of the proper use of financial results forecast and other notes

Forward-looking statements in this document, including earnings projections, are based on currently available information and certain premises that are judged to be rational, and the Company does not in any way guarantee the achievement of the projections. Actual results may therefore differ materially depending on various factors.

|   | As of August 31, 2023 | As of February 29, 2024 |
|---|-----------------------|-------------------------|
| Assets  |                       |                         |
| Current assets  |                       |                         |
| Cash and deposits   | 46,150                | 41,860                  |
| Accounts receivable - trade                               | 863                   | 592                     |
| Lease receivables   | 5,564                 | 5,407                   |
| Accounts receivable from completed construction contracts | 9,587                 | 9,172                   |
| Merchandise   | 11,998                | 13,495                  |
| Real estate for sale                                      | 326                   | 326                     |
| Costs on construction contracts in progress               | 2,295                 | 3,574                   |
| Raw materials and supplies                                | 14                    | 27                      |
| Other   | 7,382                 | 7,475                   |
| Allowances for doubtful accounts                          | (210)                 | (183)                   |
| Total current assets                                      | 83,973                | 81,750                  |
| Non-current assets  |                       |                         |
| Property, plant and equipment                             |                       |                         |
| Machinery, equipment and vehicles, net                    | 20,397                | 20,688                  |
| Other, net  | 10,443                | 11,460                  |
| Total property, plant and equipment                       | 30,841                | 32,148                  |
| Intangible assets   | 4,174                 | 4,123                   |
| Investments and other assets                              |                       |                         |
| Investment securities                                     | 1,209                 | 1,376                   |
| Long-term loans receivable                                | 225                   | 487                     |
| Deferred tax assets                                       | 1,414                 | 1,394                   |
| Other   | 2,071                 | 2,426                   |
| Allowances for doubtful accounts                          | (108)                 | (104)                   |
| Total investments and other assets                        | 4,812                 | 5,580                   |
| Total non-current assets                                  | 39,828                | 41,852                  |
| Total assets  | 123,802               | 123,602                 |

|   | As of August 31, 2023 | As of February 29, 2024 |
|---|-----------------------|-------------------------|
| Liabilities   |                       |                         |
| Current liabilities                                   |                       |                         |
| Notes and accounts payable - trade                    | 644                   | 851                     |
| Accounts payable for construction contracts           | 3,039                 | 2,218                   |
| Current portion of bonds payable                      | 140                   | 140                     |
| Short-term borrowings                                 | 17,866                | 19,145                  |
| Income taxes payable                                  | 319                   | 755                     |
| Provision for warranties for completed construction   | 176                   | 165                     |
| Other   | 8,695                 | 8,099                   |
| Total current liabilities                             | 30,882                | 31,375                  |
| Non-current liabilities                               |                       |                         |
| Bonds payable   | 170                   | 100                     |
| Long-term borrowings                                  | 60,078                | 59,769                  |
| Asset retirement obligations                          | 962                   | 960                     |
| Deferred tax liabilities                              | 0                     | 0                       |
| Other   | 305                   | 293                     |
| Total non-current liabilities                         | 61,516                | 61,123                  |
| Total liabilities                                     | 92,399                | 92,498                  |
| Net assets  |                       |                         |
| Shareholders' equity                                  |                       |                         |
| Share capital   | 2,020                 | 2,020                   |
| Capital surplus                                       | 756                   | 770                     |
| Retained earnings                                     | 31,830                | 31,457                  |
| Treasury shares                                       | (3,270)               | (3,272)                 |
| Total shareholders' equity                            | 31,337                | 30,976                  |
| Accumulated other comprehensive income                |                       |                         |
| Valuation difference on available-for-sale securities | 48                    | 95                      |
| Foreign currency translation adjustment               | 1                     | 17                      |
| Total accumulated other comprehensive income          | 50                    | 112                     |
| Non-controlling interests                             | 15                    | 15                      |
| Total net assets                                      | 31,403                | 31,104                  |
| Total liabilities and net assets                      | 123,802               | 123,602                 |

### (2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income Six Months Ended February 29

(Million yen)

|   | Six months ended<br>February 28, 2023 | Six months ended<br>February 29, 2024 |
|---|---------------------------------------|---------------------------------------|
| Net sales   | 14,801                                | 19,915                                |
| Cost of sales   | 10,065                                | 13,274                                |
| Gross profit  | 4,735                                 | 6,640                                 |
| Selling, general and administrative expenses  | 3,224                                 | 3,727                                 |
| Operating profit  | 1,510                                 | 2,913                                 |
| Non-operating income  |                                       |                                       |
| Interest income   | 0                                     | 4                                     |
| Dividend income   | 7                                     | 9                                     |
| Interest on tax refund  | 2                                     | 6                                     |
| Insurance claim income  | 5                                     | _                                     |
| Other   | 7                                     | 8                                     |
| Total non-operating income  | 23                                    | 27                                    |
| Non-operating expenses  |                                       |                                       |
| Interest expenses   | 305                                   | 358                                   |
| Commission expenses   | 3                                     | 3                                     |
| Foreign exchange losses   | 0                                     | 10                                    |
| Other   | 6                                     | 0                                     |
| Total non-operating expenses  | 315                                   | 372                                   |
| Ordinary profit   | 1,219                                 | 2,568                                 |
| Extraordinary income  |                                       |                                       |
| Reversal of provision for loss on withdrawal from electric power business             | 263                                   | _                                     |
| Total extraordinary income  | 263                                   | _                                     |
| Extraordinary losses  |                                       |                                       |
| Loss on retirement of noncurrent assets   | _                                     | 2                                     |
| Total extraordinary losses  | _                                     | 2                                     |
| Profit before distributions of profit or loss on silent partnerships and income taxes | 1,483                                 | 2,566                                 |
| Distributions of profit or loss on silent partnerships                                | 14                                    | 11                                    |
| Profit before income taxes  | 1,468                                 | 2,555                                 |
| Income taxes  | 415                                   | 691                                   |
| Profit  | 1,052                                 | 1,864                                 |
| Profit attributable to owners of parent   | 1,052                                 | 1,864                                 |

#### Consolidated Statements of Comprehensive Income

## Six Months Ended February 29

(Million yen)

|   | Six months ended  | Six months ended  |
|---|-------------------|-------------------|
|   | February 28, 2023 | February 29, 2024 |
|   | <u> </u>          | <u> </u>          |
| Profit  | 1,052             | 1,864             |
| Other comprehensive income                            |                   |                   |
| Valuation difference on available-for-sale securities | 35                | 46                |
| Foreign currency translation adjustment               | 0                 | 15                |
| Total other comprehensive income                      | 36                | 61                |
| Comprehensive income                                  | 1,088             | 1,925             |
| Comprehensive income attributable to                  |                   |                   |
| Comprehensive income attributable to owners of parent | 1,088             | 1,925             |
| Comprehensive income attributable to non-controlling  |                   |                   |
| interests   | _                 | _                 |

## (3) Quarterly Consolidated Statements of Cash Flows

(Million yen)

|  | Six months ended<br>February 28, 2023 | Six months ended<br>February 29, 2024 |
|--|---------------------------------------|---------------------------------------|
| Cash flows from operating activities   |                                       |                                       |
| Profit before income taxes   | 1,468                                 | 2,555                                 |
| Depreciation   | 1,044                                 | 1,110                                 |
| Increase (decrease) in allowance for doubtful accounts                               | (39)                                  | (30)                                  |
| Increase (decrease) in provision for warranties for completed construction           | (9)                                   | (11)                                  |
| Increase (decrease) in provision for loss on withdrawal from electric power business | (399)                                 | _                                     |
| Interest and dividend income   | (8)                                   | (13)                                  |
| Interest expenses  | 305                                   | 358                                   |
| Decrease (increase) in trade receivables   | 7,603                                 | 898                                   |
| Decrease (increase) in inventories   | (1,346)                               | (2,813)                               |
| Decrease (increase) in advance payments to suppliers                                 | (198)                                 | (735)                                 |
| Increase (decrease) in trade payables  | (1,673)                               | (655)                                 |
| Increase (decrease) in advances received on construction contracts in progress       | 962                                   | 77                                    |
| Decrease (increase) in accounts receivable - other                                   | 1,856                                 | 644                                   |
| Increase (decrease) in accounts payable - other                                      | (55)                                  | 59                                    |
| Increase (decrease) in accrued consumption taxes                                     | (174)                                 | (938)                                 |
| Increase (decrease) in advances received   | 58                                    | 386                                   |
| Increase (decrease) in deposits received   | 36                                    | (76)                                  |
| Other, net   | (659)                                 | (895)                                 |
| Subtotal   | 8,771                                 | (80)                                  |
| Interest and dividends received  | 9                                     | 13                                    |
| Interest paid  | (335)                                 | (358)                                 |
| Income taxes refund (paid)   | (1,351)                               | 293                                   |
| Net cash provided by (used in) operating activities                                  | 7,092                                 | (132)                                 |

|   | Six months ended<br>February 28, 2023 | Six months ended<br>February 29, 2024 |
|---|---------------------------------------|---------------------------------------|
| Cash flows from investing activities                        |                                       |                                       |
| Purchase of investment securities                           | (280)                                 | (100)                                 |
| Purchase of property, plant and equipment                   | (1,268)                               | (2,047)                               |
| Purchase of intangible assets                               | (1)                                   | (4)                                   |
| Proceeds from refund of leasehold and guarantee deposits    | 9                                     | 1                                     |
| Payments of leasehold and guarantee deposits                | (2)                                   | (17)                                  |
| Proceeds from collection of long-term loans receivable      | 2                                     | 2                                     |
| Long-term loan advances                                     | (44)                                  | (374)                                 |
| Other, net  | (177)                                 | 5                                     |
| Net cash provided by (used in) investing activities         | (1,763)                               | (2,534)                               |
| Cash flows from financing activities                        |                                       |                                       |
| Increase (decrease) in short-term borrowings                | _                                     | 693                                   |
| Proceeds from long-term borrowings                          | 15,276                                | 8,673                                 |
| Repayments of long-term borrowings                          | (8,688)                               | (8,728)                               |
| Redemption of bonds   | (70)                                  | (70)                                  |
| Purchase of treasury shares                                 | (9)                                   | (1)                                   |
| Dividends paid  | (2,234)                               | (2,234)                               |
| Other, net  | (9)                                   | (5)                                   |
| Net cash provided by (used in) financing activities         | 4,264                                 | (1,673)                               |
| Effect of exchange rate change on cash and cash equivalents | 15                                    | 50                                    |
| Net increase (decrease) in cash and cash equivalents        | 9,609                                 | (4,290)                               |
| Cash and cash equivalents at beginning of period            | 27,709                                | 46,263                                |
| Cash and cash equivalents at end of period                  | 37,318                                | 41,973                                |